



Nucleus Software Exports Limited

33-35, Thyagraj Nagar Market, Near Lodhi Colony, New Delhi-110003.

FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2009

Amt. (in Rs. Lacs)

Particulars	Consolidated				Standalone			
	Quarter Ended		Year Ended		Quarter Ended		Year Ended	
	March 31, 2009 Unaudited	March 31, 2008 Unaudited	March 31, 2009 Audited	March 31, 2008 Audited	March 31, 2009 Audited	March 31, 2008 Audited	March 31, 2009 Audited	March 31, 2008 Audited
1. Income from Software Products and Services	8,581.18	7,805.68	32,840.28	28,871.75	5,521.60	5,303.09	20,943.46	19,695.18
2. Software Development Expenses	5,962.10	4,612.35	22,254.52	17,440.18	3,527.05	2,761.68	13,072.68	10,981.58
3. Gross Profit (1-2)	2,619.08	3,193.33	10,585.76	11,431.57	1,994.55	2,541.41	7,870.78	8,713.60
4. Selling and Marketing Expenses	671.50	540.16	2,779.85	2,106.38	471.40	338.36	1,873.45	1,423.10
5. General and Administration Expenses	766.93	564.63	2,845.40	1,984.03	571.24	418.98	2,177.24	1,560.96
6. Operating Profit before Interest, Depreciation and Withholding Taxes (3-4-5)	1,180.65	2,088.54	4,960.51	7,341.16	951.91	1,784.07	3,820.09	5,729.54
7. Depreciation	314.07	323.69	1,327.70	1,184.64	268.98	222.64	1,011.77	810.18
8. Withholding Taxes	108.83	218.45	726.25	414.98	108.83	219.74	726.25	414.98
9. Operating Profit after Interest, Depreciation and Withholding Taxes (6-7-8)	757.75	1,546.40	2,906.56	5,741.54	574.10	1,341.69	2,082.07	4,504.38
10. Foreign Exchange Gain/(Loss)	109.48	(111.27)	(791.96)	(20.68)	181.74	(28.49)	(880.97)	213.78
11. Other Income	202.52	222.61	1,370.84	725.40	221.05	1,098.56	1,656.29	1,487.74
12. Profit before Tax (9+10+11)	1,069.75	1,657.74	3,485.44	6,446.26	976.89	2,411.76	2,857.39	6,205.90
13. Provision for Taxation	109.42	56.09	259.61	272.34	128.30	5.88	242.50	128.96
14. Profit after Tax (12-13)	960.33	1,601.65	3,225.83	6,173.92	848.59	2,405.88	2,614.89	6,076.94
15. Paid-up Equity Share Capital (Par value Rs.10 each)	3,237.15	3,236.85	3,237.15	3,236.85	3,237.15	3,236.85	3,237.15	3,236.85
16. Reserves excluding Revaluation Reserves	20,793.46	18,295.07	20,793.46	18,295.07	17,272.90	15,593.62	17,272.90	15,593.62
17. Earnings Per Share (Rs.) (Par value Rs.10 each)								
Basic	2.97	4.95	9.97	19.08	2.62	7.43	8.08	18.78
Diluted	2.97	4.91	9.96	18.93	2.62	7.37	8.07	18.63
18. Public shareholding								
- Number of Shares	13,093,034	13,092,834	13,093,034	13,092,834	13,093,034	13,092,834	13,093,034	13,092,834
- Percentage of Shareholding	40.45%	40.45%	40.45%	40.45%	40.45%	40.45%	40.45%	40.45%
19. Promoters and Promoter Group Shareholding								
a) Pledged / Encumbered								
- Number of shares	-	-	-	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-	-	-	-
b) Non - encumbered								
- Number of shares	19,276,990	19,274,190	19,276,990	19,274,190	19,276,990	19,274,190	19,276,990	19,274,190
- Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group)	100%	100%	100%	100%	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the company)	59.55%	59.55%	59.55%	59.55%	59.55%	59.55%	59.55%	59.55%

Segment Reporting (Standalone)					Other Information (Standalone)				
Particulars	Quarter Ended		Year Ended		Particulars	Quarter Ended		Year Ended	
	March 31, 2009	March 31, 2008	March 31, 2009	March 31, 2008		March 31, 2009	March 31, 2008	March 31, 2009	March 31, 2008
a) Revenue by Geographical Segment					Staff Cost	2,709.96	2,469.31	11,223.61	9,282.62
India	1,109.27	778.23	3,822.72	3,370.00	Items exceeding 10% of aggregate expenditure				
Far East	1,495.85	2,517.94	7,813.38	8,177.35	Travel Expenditure	461.32	408.34	1,761.32	1,650.87
Singapore	508.09	292.48	1,488.92	1,297.47	Software Development Expenses	530.75	61.58	793.06	121.10
Europe	498.76	374.95	2,161.15	1,541.01	Details of other income:				
Middle East	1,214.60	584.55	3,202.28	2,869.33	Interest received	208.51	3.79	347.69	9.29
Others	695.03	754.94	2,455.01	2,440.02	Dividend received from non-trade investments	3.31	64.19	139.16	164.31
Total	5,521.60	5,303.09	20,943.46	19,695.18	Dividend received from Subsidiary Company	-	1,000.00	425.00	1,000.00
Less:- Inter Segment Revenue	-	-	-	-	Profit on sale of investments (net)	-	2.08	669.89	248.34
Net Revenue From Operations	5,521.60	5,303.09	20,943.46	19,695.18	Provisions written back	2.11	-	55.12	-
b) Segment Profit / (Loss) before Tax and Interest					Miscellaneous Income	7.12	28.50	19.43	65.80
India	160.69	60.09	534.44	387.40	Total	221.05	1,098.56	1,656.29	1,487.74
Far East	(122.27)	1,085.05	936.21	3,590.38					
Singapore	63.56	16.89	286.47	110.05					
Europe	190.47	191.62	1,028.76	903.38					
Middle East	538.12	287.55	779.55	793.41					
Others	288.49	204.45	449.73	586.65					
Total	1,119.06	1,845.65	4,015.16	6,371.27					
Add:- Foreign Exchange Gain/(Loss)	181.74	(28.49)	(880.97)	213.78					
Add:- Other Income	221.05	1,098.56	1,656.29	1,487.73					
Less:- Other Unallocable Expenditure	544.96	503.96	1,933.09	1,866.88					
Operating Profit before Tax	976.89	2,411.76	2,857.39	6,205.90					
c) Capital Employed (Refer Note 16 below)	20,570.04	18,898.01	20,570.04	18,898.01					

NOTES:

- The above financial statements were reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on April 25, 2009 and April 26, 2009. There are no qualifications in the Auditors' report on these financial statements.
- There were nil investor complaints pending at the beginning of the quarter. 30 new investor complaints/requests were received and resolved during the current quarter and there was no investor complaint pending at the end of quarter.
- During the year ended March 31, 2009, the Company allotted 3,000 fully paid up equity shares of Rs. 10/- each, to an employee, in pursuance of the stock options exercised in July 2008.
- The Board of Directors recommended a Final Dividend of Rs.2.50/- per share (on equity share of par value of Rs. 10/-) at their Board meeting held on April 26, 2009. The payment is subject to the approval of the shareholders at the ensuing Annual General Meeting of the Company.
- Mr. Janki Ballabh has been appointed as an Additional Director on the Board with effect from November 15, 2008. He assumed Chairmanship of the Board consequent to Lt. Gen. T. P. Singh (Retd.) relinquishing office on November 15, 2008.
- The Company made an additional investment of EURO 100,000 in Nucleus Software Netherlands B. V., its wholly owned subsidiary by way of subscription to its equity share capital during the quarter ended March 31, 2009.
- During the year ended March 31, 2009, the Company incorporated a wholly-owned subsidiary, Nucleus Software Limited in India, as a part of expansion plans and made an investment of Rs.10 crore by subscribing to the equity share capital of the subsidiary. In addition, the Company disbursed a loan of Rs.2.51 crore to the subsidiary, which is repayable after three years from the date of commencement of operations.
- During the year ended March 31, 2009, the Company received Interim dividend of Rs.4.25 crore from VirStra-1 Technology Services Limited, a wholly owned subsidiary.
- The Finance Act, 2007 included Fringe Benefit Tax ("FBT") on Employee Stock Options Plan (ESOPs). FBT liability crystallizes on the date of exercise of stock options. During the year ended March 31, 2009, 3,000 equity shares were issued pursuant to the exercise of stock options by an employee under ESOP 2002 Scheme. FBT on exercise of stock options has been paid by the company and subsequently recovered from the employee.
- The Company follows Accounting Standard (AS) 30 - "Financial Instruments: Recognition and Measurement" to the extent that the adoption does not conflict with existing mandatory accounting standards and other authoritative pronouncements and other regulatory requirements. Effective 1 April 2008, the Company adopted hedge accounting in accordance with principles set out in AS 30. If the Company, would have not adopted hedge accounting, net profit before tax for the quarter and year ended 31 March 2009, would have been higher by Rs. 1.77 crore and lower by Rs. 0.97 crores respectively.
- The Board of Directors, at their meeting held on April 26, 2009, approved closure of two wholly owned subsidiaries viz. Nucleus Software (Australia) Pty Ltd., Australia and Nucleus Software (HK) Ltd., Hongkong subject to approvals, which may be required from regulatory authorities in India and respective host countries. The future prospects in these countries would be looked after by the Singapore subsidiary, Nucleus Software Solutions Pte. Ltd.
- Pursuant to the changes in the Indian Income Tax Act, 1961, the Company has calculated its tax liability after considering Minimum Alternate Tax (MAT). A sum of Rs.5.73 crore is carried forward and shown under Loans and Advances in the Balance Sheet as at March 31, 2009 to be set off against future tax liabilities.
- Software Development Expenses for the current quarter in the stand alone accounts of the Company include Rs.0.46 crore pertaining to previous quarter. This amount was however, considered in the previous quarter in the consolidated accounts and hence has 'nil' effect on the consolidated profits for the previous quarter.
- Provision for taxation includes current tax, deferred tax, fringe benefit tax and income tax for earlier years.
- Previous period/year figures have been regrouped /reclassified, wherever necessary.
- Fixed assets used in the Company's business cannot be specifically identified with any of the reportable segments, as these are used interchangeably between various segments. The Management believes that it is not practicable to provide segment-wise disclosures relating to total assets and liabilities since a meaningful segregation of the available data is not possible.

For Nucleus Software Exports Ltd.
By order of the Board
Sd/-

VISHNU R. DUSAD
CEO & Managing Director

Date : April 26, 2009
Place : NOIDA

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